

INFORMATION REPORT

COUNTRY	Poland
SUBJECT	Polish State Trade Central Office

CONFIDENTIAL

DATE DISTR. 19 May 1948

NO. OF PAGES 2

PLACE
ACQUIRED

NO. OF ENCLS.
(LISTED BELOW)

DATE OF INFO

SUPPLEMENT TO
REPORT NO.

50X1-HUM

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THIS IS UNEVALUATED INFORMATION FOR THE RESEARCH
USE OF TRAINED INTELLIGENCE ANALYSTS

1. State Trade Central Office (PCH - Panstwowa Centrala Handlowa).

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The PCH is responsible for distribution on the Polish market of goods produced by state industry. It is under the control of the Ministry of Industry and Trade.

2. Managing Personnel.

Director General	:	Engineer Buschke	
Commercial Director	:	Eberhardt	
"	"	:	Filgier
Financial Director	:	Bielicki	
Personnel Director	:	Niedzwiedz	
Inspector	:	Wierzejewski	

3. Central Selling Bureaus.

The PCH is at the head of six CBS (Centralne Biuro Sprzedazy - Central Selling Office), which have the task of distributing various articles throughout Poland, e.g., CBS - Yeast, CBS - Confectionery, CBS - Coffee, etc. Taking coffee as an example, the following paragraphs illustrate the organization of distribution, other CBS products being handled similarly.

4. Central Selling Bureaus - Coffee

The CBS - KAWA (Coffee) distributes coffee beans, mixtures, blends, coffee substitutes, chicory, and its so-called Dept. II products: dried vegetables, dried fruit (ersatzes) essences, condiments, puddings, etc. CBS - KAWA obtains its products from state factories which are under the control of the Coffee Union (Zjednoczenie Kawowe). The following institutions belong to this 'Union':

- a. The Gdansk Factory of Coffee Foods - Gdansk (Wrzeszcz/Langfuhr).
- b. State Food Products Factory - Dziedzice.
- c. United Chicory Factories, F. Bohm & Glewa - Wloclawek.
- d. State Coffee Foods Factory - Nissa (Neisse).

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DDA Memo. 4 Apr

Auth: DDA REG. 77/37

11 MAY 1964

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CENTRAL INTELLIGENCE AGENCY

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- e. Maggi Ltd. - Poznan.
- f. State Coffee Products Factory, Franck & Kathreiner Ltd. - Wroclaw (Breslau).
- g. Polish Coffee Substitutes Factory "Torgana" - Bierutow (Bernstadt, about 40 km. E. of Wroclaw).
- h. State Works - Winiary, near Kalisz.
- i. Be-Wu-Zet State Works - Lowicz.
- j. The Wloclawek Factory of Coffee and Chicory Substitutes - "Stella".
- k. United Chicory Factories, F. Bohm & Gleba, (Oppeln) Branch.
- l. H. Franck's Sons - Skawina, near Krakow.

The Coffee Union is under the C.Z.P.P.S. (Centralny Zarzad Panstwowego Przemyslu Spozywczego - Central Administration of State Food Industries). The C.Z.P.P.S. in turn is controlled by the Ministry of Industry and Trade. In 1947, CBS - Kawa showed a deficit. This was caused by the purchase of dehydrated goods, for which there is no market, partly because of the high prices and lack of nutritive value. Another reason is competition by private food industries, whose products taste far better than those produced by the State. There is, therefore, a continuous struggle for the market between the nationalized industry and private firms. So far private initiative has won the day in dried fruit products. The CBS - Kawa is now faced with the problem of getting rid of their dehydrated foods (Dept. II) at all costs, even at a serious loss.

5. Selling Offices (BS - Biura Sprzedazy).

The output of factories belonging to the Coffee Union is distributed to the BS (Biura Sprzedazy - Selling Offices) by two head offices coming under the CBS - Kawa. The CBS - Kawa has nineteen Selling Offices. Head Office No. 1 is located in Skawina, near Krakow. Head Office No. 2 is located in Wloclawek. The BS are located as follows:

Bydgoszcz	Lublin	Rzeszow	Bialystok
Czestochowa	Krakow	Stettin	(now being
Gdansk (Danzig)	Lodz	(Szczecin)	organized)
Gliwice (Gleiwitz)	Olsztyn	Tarnow	
Inowroclaw	(Allenstein)	Warsaw	
Kalisz	Opole (Oppeln)	Wroclaw	
Katowice	Poznan	(Breslau)	
		Kielce	

6. The BS also allocate goods to Food Industrial Wholesale Offices (of which there are 250 in Poland), to the food Co-operatives, and to private trade. The ratio is as follows:

Food Industrial Wholesale Offices
 (under the control of the PCI)....55%
 Food Co-operatives.....15%
 Private Trade.....30%

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